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\$2 Billion APG Federal Credit Union selects Corelation's KeyStone to Support their Continued Growth & Enhance Member Experience

SAN DIEGO - May 16, 2022: Having recently surpassed the \$2 billion in assets milestone, APG Federal Credit Union (\$2.06 billion in assets; 148,475 members; Edgewood, MD) is making the switch to an innovative core processor that will grow and expand alongside them. For the first time in nearly three decades, the credit union will invest in a new core: Corelation's KeyStone.

"Our objectives in selecting a new core processor were to find the most technologically advanced and open system to enhance our member experience, provide ease of access to data, and improve efficiencies for our staff," shared APGFCU President/CEO Don W. Lewis. "The most important factor for us in selecting a vendor is to find a long-term, mutually beneficial partnership that will adapt and grow with us. We believe we have found that with Corelation."

APGFCU's core selection committee included nearly 50 staff members representing every functional department to review the system and identify the improvements the new core will bring to their area of the organization.

Some of KeyStone's features that drove their decision included: the KeyBridge open API that will enable them to integrate with third-party vendors, the real-time general ledger, the automated loan correction process, and the KeyInsight relationship management tool.

"We particularly like the way KeyInsight presents marketing materials to staff to streamline the cross-sell process," explained APGFCU's Chief Marketing Officer Brian Wilcox. "From the front-office perspective, KeyStone offers superior ease-of-use because everything is in one place - no more having to jump through multiple systems to accomplish tasks," added Chief Information Officer Wayne Beall.

The credit union anticipates that KeyStone’s intuitive user interface will significantly decrease the amount of time it will take to train new employees.

“From the beginning of KeyStone’s development, we understood the importance of designing a core processor that could support our credit union partners as they grow,” noted Corelation CEO Theresa Benavidez. “We look forward to supporting APG Federal Credit Union on their mission to bring financial empowerment to their members, especially with their recent field of membership expansion into Baltimore County and Baltimore City. Welcome, APGFCU!”

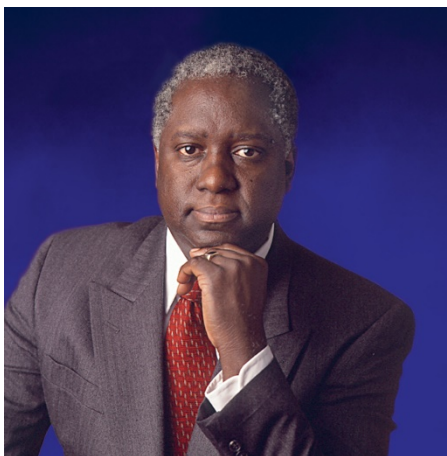
About Corelation, Inc.

Based in San Diego, CA, Corelation is the innovative core processor for today’s credit union. This solution is a person-centric system that empowers credit unions to offer the best member service possible, enhancing their value for member attraction and retention. In terms of industry experience, Corelation’s staff has dedicated their careers to creating core systems and providing unparalleled client service. For more information, visit www.corelationinc.com.

About APG Federal Credit Union

APGFCU is committed to building strong families for a stronger community with locations throughout Harford and Cecil counties in Maryland. Membership is free and open to everyone who lives, works, worships, volunteers or attends school in Harford County, Cecil County, Baltimore County and Baltimore City. For more information, call 410-272-4000 or visit apgfcu.com.

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APGFCU President/CEO Don W. Lewis